What Lies Below?
Diving Deeper in Mediation
Advanced Mediation Training
for General Civil and Domestic Relations Mediators

DATE: Thursday, May 23, 2019
TIME: 8:30 am Registration & materials
       9:00 am ~ 12:00 & 1:00 ~ 5:00 Training
       (Lunch on your own; feel free to bring your lunch)
PLACE: Kent County Courthouse, 5th Floor
       180 Ottawa Ave NW, Grand Rapids, MI 49503
COST: $200 (Early-bird cost $150 if registered before April 15!)

SCAO-approved for up to 8 hours of advanced mediation training required by MCR 2.411(F)(4) and MCR 3.216(G)(3) to remain on court rosters. (The full 8 hours consists of 7 hours of in-class training plus 1 hour pre-session work. See * below.)

• *Pre-Session Interactive Exercise: View a mediation video for hands-on practice identifying party needs, interests and emotions; details will be sent upon registration. (Participants will be required to submit “homework” in advance of the seminar for the full 8 hours of AMT credit. No make-up possible for this element of the training.)

• Beneath Positions – Arguing over positions without surfacing needs and interests can sink a negotiation; tools for discovering submerged needs and interests will be explored based on the pre-session exercise.

• Legal & Newsworthy Updates on disciplinary proceedings; new programs; Michigan Court of Appeals cases; and other sunken treasure for mediators.

• Preparing for Mediation – “Plan your dive, then dive your plan” – pre-session steps designed to ensure productive mediation sessions.

• Navigating Mediator Risk – Steer clear of danger by studying claims made against mediators; suiting up on avoiding the Unauthorized Practice of Law; and peering at risks under the Michigan Rules of Professional Conduct.

• Persuasion Strategies – Have your negotiations run aground? Find safe harbor with a variety of persuasive styles to facilitate productive negotiation in your mediations.

• Practicing the Buddy System -- Share your challenges and questions from your own experience and receive practical help from a roomful of fellow experts.

Registration using debit/credit cards only at Eventbrite: https://tinyurl.com/y2lmjko5